

WHY INVEST IN SPEEDY



Our vision is to become the best company in our sector to do business with and the best to work for.

Our mission is to provide safe, reliable hire equipment and services to enable successful delivery of customer projects.

Hire: Tools • Lifting • Survey • Power • Rail • Powered Access

Services: Testing, Inspection and Certification • Training • Product and Consumable Sales • Rehire



Speedy is the UK's leading provider of tools and equipment hire, and services to the construction, infrastructure and industrial markets



We supply large national customers, including 85 of the UK's top 100 contractors, as well as local trades and industries



We are the safest UK hire provider in the industry based on publicly available RIDDOR accident frequency rates



We innovate to make our customer projects more successful by taking advantage of technological advancements



Excellent asset availability is fundamental to ensuring that we provide great customer service



A strong balance sheet and banking facility headroom means that we can continue to grow the business organically and through value enhancing acquisitions



We aim to grow our services businesses faster than hire; and this diversification will result in us being more resilient to economic downturn



Customer excellence initiatives, innovating to be different and cultivating strong relationships at all levels underpin the targeted return on capital employed of 15%

SPEEDY AT A GLANCE



200+ depots in the UK and Ireland



c.3,750 employees



c.300,000 itemised assets for hire



90% customer satisfaction*



Oil and gas business in UAE / Kazakhstan JV

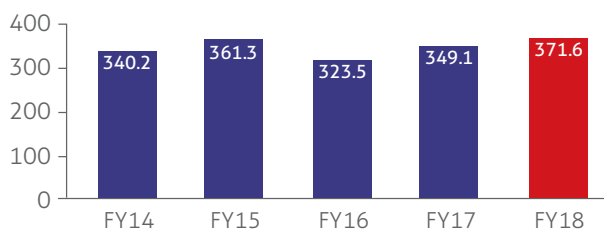
*Based on responses to customer surveys at June 2018

#Speedydoesit

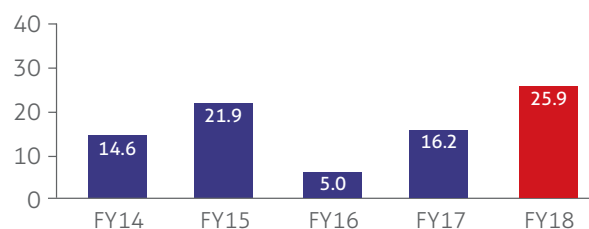
FINANCIAL KPis

(All performance measures are defined within the annual report and accounts)

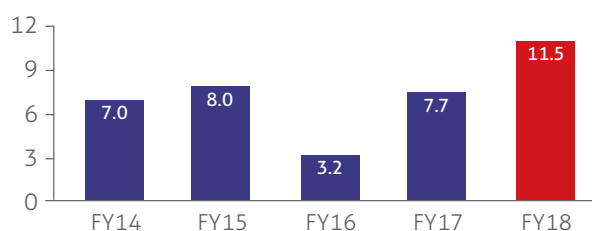
REVENUE (€M)*



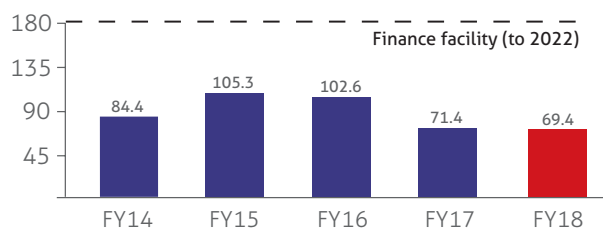
ADJUSTED PROFIT BEFORE TAX (€M)**



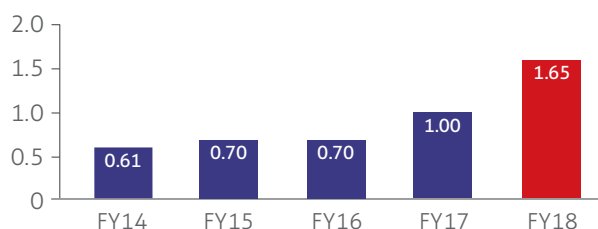
ROCE (%)**



NET DEBT (€M) AND ASSET BASED FINANCE FACILITY



DIVIDEND (PENCE PER SHARE)



BROKER COVERAGE

Updated 16 May 2018

Broker	Guidance
Peel Hunt	Buy
N+1 Singer	Buy
Liberum Capital	Buy
Panmure Gordon	Buy

*Excluding disposals. **Before amortisation and exceptionals.

KEY DATES

- Dividend payment date - 25 January 2019 to shareholders on the register at close of business on 14 December 2018.
- Half year results announcement - 14 November 2018.

DIRECTORS



David Shearer, Non-Executive Chairman

Appointed to the Board as a Non-Executive Director in September 2016, he became Non-Executive Chairman on 1 October 2018.



Russell Down, Chief Executive

Appointed to the Board as Group Finance Director in April 2015 and promoted to Chief Executive in July 2015.



Chris Morgan, Group Finance Director

Appointed to the Board as Group Finance Director in April 2016.

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