



Why invest in Speedy

OUR VISION: Trusted to be the best company in our sector to do business with and the best to work for.

OUR MISSION: To provide safe, reliable hire equipment and services to enable successful delivery of customer projects.

Hire: Tools • Lifting • Survey • Power • Rail • Powered Access
Services: Fuel Management • Testing, Inspection and Certification • Retail Sales
Rehire • Powered access specialist servicing and refurbishment • Training



We are a market leading hire and services company, with a clear customer focused growth strategy underpinned by an ambitious award winning Environment, Social, Governance (ESG) programme that drives innovation and sustainability in our sector



We supply large national customers, including 86 of the UK's top 100 contractors, as well as local trades and industries



We have significant exposure to the UK Infrastructure sector that the UK government is increasingly committed to supporting following Brexit and the COVID-19 pandemic



We operate in RMI* and Support Services that create a visible, resilient, less cyclical revenue stream



We aim to grow our services businesses; this diversification will result in us being more resilient to economic downturn



We provide a unique industry leading national four-hour delivery promise on our 350 most popular products



Our ESG programme 'Energise' drives our commitment to keeping our people and customers safe, reducing our impact on the environment, supporting our employees and local communities and operating as an industry leading sustainable company



We embrace state of the art technology through digital and product innovation, actively working with our suppliers through 'Energise' to deliver award winning, sustainable solutions for customers



We are improving asset utilisation and availability, fundamental to ensuring that we provide great customer service



We have a strong balance sheet and significant banking facility headroom, with which to grow the business organically and through value enhancing acquisitions

*Renovation Maintenance Improvement (housing and construction)

Speedy at a glance



c.200 operational centres across the UK and Ireland



c.3,300 employees



c.300,000 itemised assets for hire



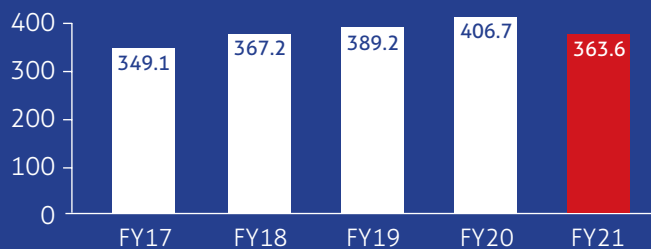
92%** customer satisfaction score, and an 'Excellent' rating on Trustpilot*

**Based on average monthly responses to customer surveys

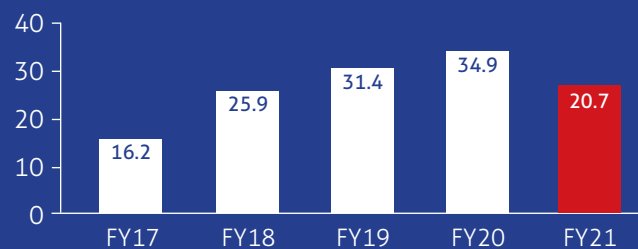
Financial KPIs

(All performance measures are defined within the annual report and accounts)

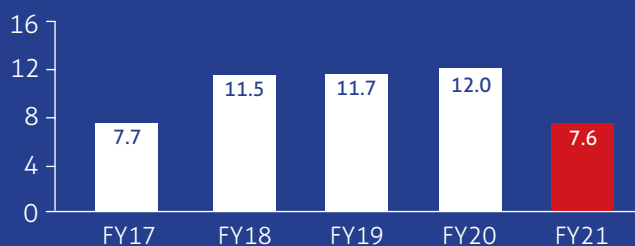
REVENUE (£M)



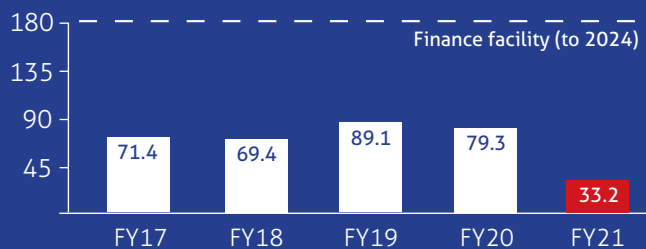
ADJUSTED PROFIT BEFORE TAX (£M)**



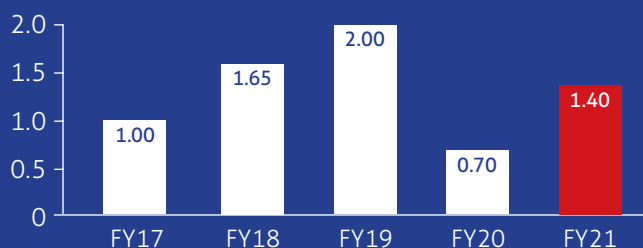
ROCE (%)**



NET DEBT (£M) AND ASSET BASED FINANCE FACILITY



DIVIDEND (PENCE PER SHARE)



Broker Coverage

Updated 24 May 2021

Broker	Guidance
Peel Hunt	Buy
N+1 Singer	Hold
Liberum Capital	Buy
Panmure Gordon	Buy

*Excluding disposals. **Before amortisation and exceptionals.

Directors



David Shearer, Non-Executive Chairman

Appointed to the Board as a Non-Executive Director in September 2016, he became Non-Executive Chairman on 1 October 2018.



Russell Down, Chief Executive

Appointed to the Board as Group Finance Director in April 2015 and promoted to Chief Executive in July 2015.



James Bunn, Group Finance Director

Appointed to the Board as Chief Financial Officer in September 2020.

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