



WHY INVEST IN SPEEDY

Our vision: Trusted to be the best company in our sector to do business with and the best to work for.

Our mission: To provide safe, reliable hire equipment and services to enable successful delivery of customer projects.

Hire: Tools • Lifting • Survey • Power • Rail • Powered Access
Services: Testing, Inspection and Certification • Training • Product and Consumable Sales • Rehire



Speedy is the UK's leading provider of tools and equipment hire, and services to the construction, infrastructure and industrial markets



We supply large national customers, including 87 of the UK's top 100 contractors, as well as local trades and industries



Safety is our number one priority and we actively work with our suppliers to deliver award winning, sustainable solutions for customers



We lead the ESG agenda in our industry, working with our customers and suppliers to create a positive environmental impact, reducing CO² emissions both on site and through our own network



We innovate to make our customer projects more successful by taking advantage of technological advancements



Excellent asset availability is fundamental to ensuring that we provide great customer service, including our industry leading four-hour delivery promise



A strong balance sheet and banking facility headroom means that we can continue to grow the business organically and through value enhancing acquisitions, but also withstand significant economic downturn



We aim to grow our services businesses faster than hire; and this diversification will result in us being more resilient to economic downturn



Customer excellence initiatives, innovating to be different and cultivating strong relationships at all levels underpin the targeted return on capital employed of 15%

SPEEDY AT A GLANCE



c.200 depots in the UK and Ireland



c.3,800 employees



c.280,000 itemised assets for hire



94% customer satisfaction*



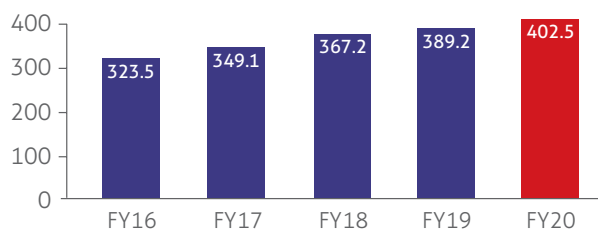
Successful oil and gas businesses in the UAE and Kazakhstan

**Based on average monthly responses to customer surveys

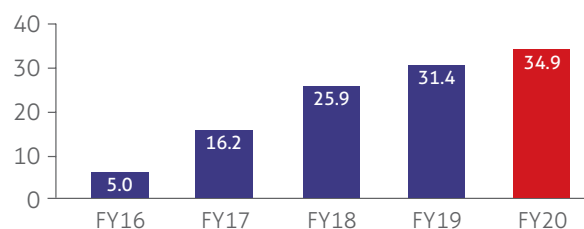
FINANCIAL KPIs

(All performance measures are defined within the annual report and accounts)

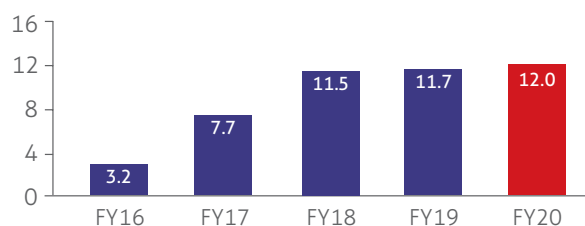
REVENUE (£M)*



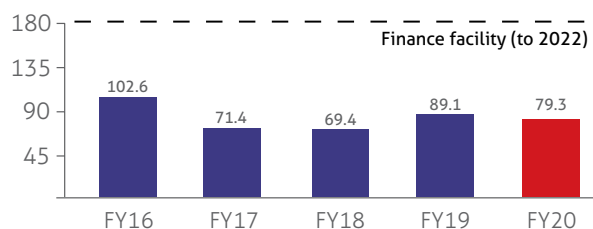
ADJUSTED PROFIT BEFORE TAX (£M)**



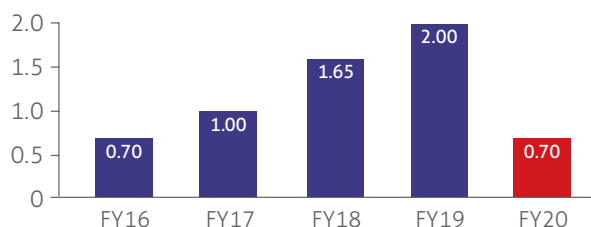
ROCE (%)**



NET DEBT (£M) AND ASSET BASED FINANCE FACILITY



DIVIDEND (PENCE PER SHARE)



BROKER COVERAGE

Updated 18 November 2020

Broker	Guidance
Peel Hunt	Buy
N+1 Singer	Buy
Liberum Capital	Buy
Panmure Gordon	Buy

*Excluding disposals. **Before amortisation and exceptionals.

Dividend policy remains unchanged. Assuming current trading continues, the Board intends to pay a dividend for the full FY21 year, taking into account the results for the year as a whole.

DIRECTORS



David Shearer, Non-Executive Chairman

Appointed to the Board as a Non-Executive Director in September 2016, he became Non-Executive Chairman on 1 October 2018.



Russell Down, Chief Executive

Appointed to the Board as Group Finance Director in April 2015 and promoted to Chief Executive in July 2015.



James Bunn, Chief Financial Officer

Appointed to the Board as Chief Financial Officer in September 2020.

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