

WHY INVEST IN SPEEDY



Our vision is to become the best company in our sector to do business with and the best to work for.

Our mission is to provide safe, reliable hire equipment and services to enable successful delivery of customer projects.

Hire: Tools • Lifting • Survey • Power • Rail • Powered Access

Services: Testing, Inspection and Certification • Training • Product and Consumable Sales • Rehire



Speedy is the UK's leading provider of tools and equipment hire, and services to the construction, infrastructure and industrial markets



We supply large national customers, including 85 of the UK's top 100 contractors, as well as local trades and industries



We are the safest UK hire provider in the industry based on publicly available RIDDOR accident frequency rates



We innovate to make our customer projects more successful by taking advantage of technological advancements



Excellent asset availability is fundamental to ensuring that we provide great customer service



A strong balance sheet and banking facility headroom means that we can continue to grow the business organically and through value enhancing acquisitions



We aim to grow our services businesses faster than hire; and this diversification will result in us being more resilient to economic downturn



Customer excellence initiatives, innovating to be different and cultivating strong relationships at all levels underpin the targeted return on capital employed of 15%

SPEEDY AT A GLANCE



200+ depots in the UK and Ireland



c.4,000 employees



c.300,000 itemised assets for hire



92% customer satisfaction*



Oil and gas business in UAE / Kazakhstan JV

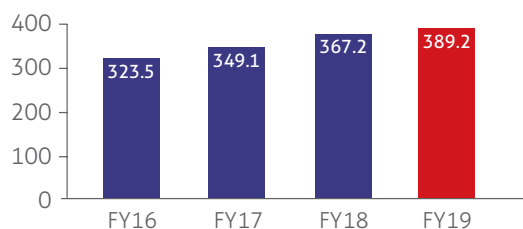
*Based on responses to customer surveys at March 2019

#Speedydoesit

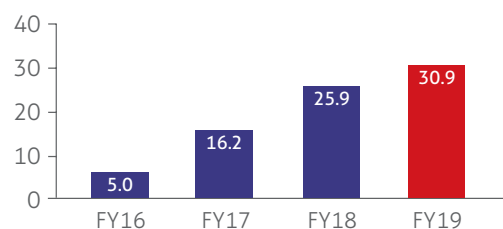
FINANCIAL KPis

(All performance measures are defined within the annual report and accounts)

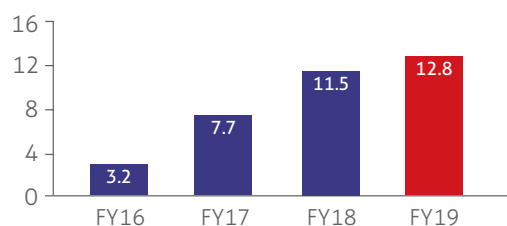
REVENUE (£M)*



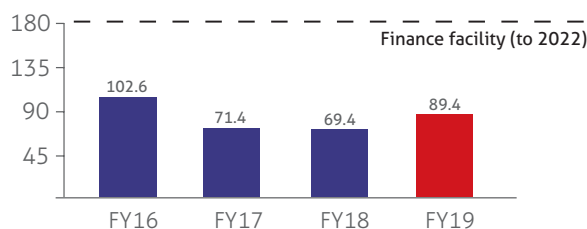
ADJUSTED PROFIT BEFORE TAX (£M)**



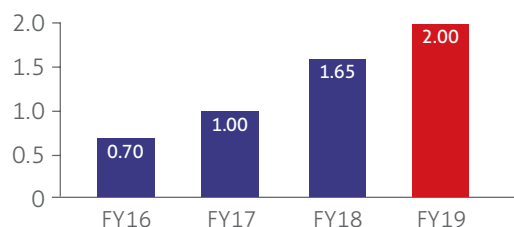
ROCE (%)**



NET DEBT (£M) AND ASSET BASED FINANCE FACILITY



DIVIDEND (PENCE PER SHARE)



BROKER COVERAGE

Updated 15 May 2019

Broker	Guidance
Peel Hunt	Buy
N+1 Singer	Buy
Liberum Capital	Buy
Panmure Gordon	Buy

*Excluding disposals. **Before amortisation and exceptionals.

KEY DATE

- Interim dividend payment date - 10 January 2020 to shareholders on the register at close of business on 6 December 2019.

DIRECTORS



David Shearer, Non-Executive Chairman

Appointed to the Board as a Non-Executive Director in September 2016, he became Non-Executive Chairman on 1 October 2018.



Russell Down, Chief Executive

Appointed to the Board as Group Finance Director in April 2015 and promoted to Chief Executive in July 2015.



Chris Morgan, Group Finance Director

Appointed to the Board as Group Finance Director in April 2016.

Disclaimer

The information contained in this document (**Information**) does not contain, constitute or form part of any offer or invitation to purchase or subscribe for any securities of Speedy Hire Plc (**Company**). The Information should not be relied on in connection with any decision to purchase, subscribe for or dispose of any such securities or act as an inducement to enter into any contract or investment decision in relation thereto. No reliance may be placed, for any purpose whatsoever, on the Information or the completeness or accuracy of the Information. No responsibility is accepted, and no representation, warranty or other assurance is made or given, by or on behalf of the Company, its directors or any other person as to the accuracy, completeness, fairness or reasonableness of the Information or any opinion contained therein. Accordingly, no person will be liable for any loss or damage suffered by any person resulting from use of the Information or in connection with it or for any opinion expressed in it or for any error, omission or misstatement in it. No duty of care is owed to any person in relation to the Information.



Speedy Hire Plc

Chase House, 16 The Parks,
Newton-le-Willows, Merseyside, WA12 0JQ
T: +44 (0)1942 720 000
E: investor.relations@speedyservices.com

IR Contact Details

MHP Communications
6 Agar Street, London,
WC2N 4HN
Tel: +44 (0)20 3128 8100